# FORM D

1177709 UNITED STATES

UNITED STATES

SECURITIES AND EXCHANGE COMMISSIO



07087447

hours per form ...... 16.00

# FORM D

Washington, D.C. 20549

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D,
SECTION 4(6), AND/OR
UNIFORM LIMITED OFFERING EXEMPTION

SEC USE ONLY						
Prefix	<u> </u>	Serial				
DAT	E RECEIV	/ED				

Name of Offering ( check if this is an amendate		s changed, and indi	cate change.)			
Issuance of Series D2 Preferred Stock	Warrants					
Filing Under (Check box(es) that apply):	Rule 504	□Rule 505	⊠Ru	le 506	Section 4(6)	ULOE
Type of Filing:	⊠	New Filing		∏Ar	nendment	
	A. BASIC	IDENTIFICATION	ON DATA			
1. Enter the information requested about the is	suer					
Name of Issuer ( check if this is an amendment	nt and name has c	hanged, and indica	te change.)	• •		· · · · · · · · · · · · · · · · · · ·
Plaxo, Inc.		,	,			
Address of Executive Offices	(Number and S	treet, City, State, Z	ip Code)	Telephone Nu	mber (Including A	rea Code)
203 Ravendale Drive; Mountain View	•		• /	(650) 254-540		,
Address of Principal Business Operations	(Number and S	treet, City, State, Z	ip Code)	Telephone Nu	mber (Including A	rea Code)
same as above		•	•	same as above		•
Brief Description of Business Software Design	1			•		
Type of Business Organization						
⊠ corporation	limited partn	ership, already for	med	□othe	er (please specify)	
business trust	☐limited partn	ership, to be forme	d		PROCESS	FD
		<u>Month</u>	Year		HOULUU	
Actual or Estimated Date of Incorporation or Or	rganization:	7	01	⊠ Act	yalAN 0 7 200	Stimated
Jurisdiction of Incorporation or Organization:	(Enter two-lette	r U.S. Postal Servi	ce abbreviation t	for State: DEL	/	
surfaction of meorporation of organization.	•	FN for other forei		ioi siaic. HA	THOMSON	=
	oo. ounday		6		<u>  Financiai</u>	

## **GENERAL INSTRUCTIONS**

#### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

<u>Copies Required</u>: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

#### State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

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<del></del>	d managing partner of partnership		
Check Box(es)	Promoter	⊠Beneficial Owner	☐Executive Officer
that Apply:	Director	General and/or Managing Partner	
Full Name (Last name f	irst, if individual)		
Parker, Sean			
Business or Residence A	Address (Number and Street, City	y, State, Zip Code)	
12623 Heritage Farm La	ane; Herndon, VA 20171		
Check Box(es)	Promoter	Beneficial Owner	Executive Officer
that Apply:	Director	General and/or Managing Partner	Executive Officer
Full Name (Last name f		Gonetal and of Managing Latitot	•
Masonis, J. Todd	··-·, ·· ···-·,		
	Address (Number and Street, City,	State 7in Code)	
	endale Drive; Mountain View, C.		
Check Box(es)	Promoter	Beneficial Owner	Executive Officer
that Apply:	Director	General and/or Managing Partner	
Full Name (Last name f	irst, if individual)		
Ring, Cameron			<u> </u>
	Address (Number and Street, City,		
c/o Plaxo, Inc., 203 Rav	rendale Drive; Mountain View, Ca	A 94043	
Check Box(es)	Promoter	Beneficial Owner	Executive Officer
that Apply:	Director	General and/or Managing Partner	<del>_</del>
Full Name (Last name f	irst, if individual)		
Moritz, Michael		•	
Business or Residence A	Address (Number and Street, City,	. State. Zip Code)	
	00 Sand Hill Road, Bldg. 4, Suite		
Check Box(es)	Promoter	⊠Beneficial Owner	Executive Officer
that Apply:	Director	General and/or Managing Partner	DEXECUTIVE Officer
Full Name (Last name fi			
SC X Management, L.L	•		
		0 7. 0.1)	
	Address (Number and Street, City,		
	00 Sand Hill Road, Bldg. 4, Suite		
Check Box(es)	Promoter	Beneficial Owner	☐Executive Officer
that Apply:	Director	General and/or Managing Partner	,
Full Name (Last name fi	irst, if individual)		
Shriram, Ram			
Business or Residence A	Address (Number and Street, City,	, State, Zip Code)	
c/o 203 Ravendale Drive	e; Mountain View, CA 94043		
Check Box(es)	Promoter	Beneficial Owner	Executive Officer
that Apply:	Director	General and/or Managing Partner	
Full Name (Last name fi	<del> </del>		
Carey, Richard	,,		
	Address (Number and Street, City,	State 7 in Code	
	rendale Drive; Mountain View, Ca		
Check Box(es)	Promoter	Beneficial Owner	☐Executive Officer
that Apply: Full Name (Last name fi	Director	General and/or Managing Partner	
Globespan Management			
	· · · · · · · · · · · · · · · · · · ·		
	Address (Number and Street, City,	, State, Zip Code)	
One Boston Place Snite	2810: Boston, MA 02108	·	

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Check Box(es) that Apply:	Promoter Director	⊠Beneficial Owner     □General and/or Managing Partner	Executive Officer
Full Name (Last name first, if in JAV Management Associates III			
Business or Residence Address one Boston Place, Suite 2810; I	(Number and Street, City, State, Zip Boston, MA 02108	Code)	
Check Box(es)	□Promoter □Director	☐ Beneficial Owner ☐ General and/or Managing Partner	Executive Officer
that Apply: Full Name (Last name first, if in	<u> </u>	General and/or Managing Partner	
Cisco Systems, Inc.	dividual)		
Business or Residence Address 170 West Tasman Drive; San Jo		Code)	
Check Box(es) that Apply:	□Promoter ☑Director		⊠Executive Officer
Full Name (Last name first, if in Golub, Benjamin	dividual)		
	(Number and Street, City, State, Zip Drive; Mountain View, CA 94043	Code)	
Check Box(es) that Apply:	☐Promoter ☑Director	☐Beneficial Owner ☐General and/or Managing Partner	Executive Officer
Full Name (Last name first, if in Venky Ganesan			
	(Number and Street, City, State, Zip Affiliates Fund III, L.P.; 300 Ham	Code) ilton Avenue, Top Floor; Palo Alto, CA 94301	
Check Box(es) that Apply:	☐Promoter ☐Director	⊠Beneficial Owner ☐General and/or Managing Partner	Executive Officer
Full Name (Last name first, if in DAG Ventures II-QP, L.P.	dividual)		
Business or Residence Address ( Two Embarcadero Street, Suite 2	Number and Street, City, State, Zip 2300; San Francisco, CA 94111	Code)	
Check Box(es) that Apply:	☐Promoter ☐Director	Beneficial Owner General and/or Managing Partner	Executive Officer
Full Name (Last name first, if in	dividual)		
Business or Residence Address (	Number and Street, City, State, Zip	Code)	
Check Box(es)	Promoter	Beneficial Owner	Executive Officer
that Apply:  Full Name (Last name first, if in	☐Director	General and/or Managing Partner	
	,		
Business or Residence Address (	Number and Street, City, State, Zip	Code)	
Check Box(es) that Apply:	□Promoter □Director	☐ Beneficial Owner ☐ General and/or Managing Partner	Executive Officer
Full Name (Last name first, if in	dividual)		
Business or Residence Address (	Number and Street, City, State, Zip	Code)	
Check Box(es) that Apply:	Promoter Director	☐Beneficial Owner ☐General and/or Managing Partner	Executive Officer
Full Name (Last name first, if in			
Business or Residence Address (	Number and Street, City, State, Zip	Code)	•

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				В. 1	INFORMA'	TION ABO	UT OFFER	UNG				
1. Has	the issuer so	old, or does	the issuer in		to non-accre o in Append			-		Yes 🗌	No 🛛	
2. Wha	it is the mini	mum invest	ment that wi	ill be accept	ed from any	individual?		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		None.		
3. Doe	s the offering	g permit joi	nt ownership	of a single	unit?	•••••••		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	••••••	Yes 🏻	No 🔲	
rem ager	ineration for it of a brokei	solicitation or dealer r	of purchase egistered wit	ers in connecth the SEC a	ction with sa and/or with a	les of secur state or sta	ities in the o tes, list the r	ffering. If a name of the b	person to be proker or dea	commission of a listed is an a later. If more to broker or dealer	ssociated han five (	
Fuli Nar	ne (Last nam	ne first, if in	dividual)									
Business	or Residen	ce Address	(Number and	d Street, Cit	v, State, Zip	Code)						
Name of	Associated	Broker or I	Dealer			· · · · · · · · · · · · · · · · · · ·		<del></del>	·····	· · · · · · · · · · · · · · · · · · ·		·
			las Solicited lividual Stat			rchasers				All States		
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[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[MT] [RI]	[NE] [SC]	[NV] [SD]	[NH] [TN]	[NJ] [TX]	[NM] [UT]	[NY] [VT]	[NC] [VA]	[ND] [VA]	[OH] [WV]	[OK] [WI]	[OR] [WY]	[PA] [PR]
	ne (Last nam				, ,	. ,		,	. ,		. ,	
Business	or Residen	ce Address	(Number and	d Street, City	y, State, Zip	Code)						
Name of	`Associated	Broker or I	Dealer									
			las Solicited									
			dividual Stat	· ·						All States		(ID)
[AL] [IL]	[AK] [IN]	[AZ] [IA]	[AR] [KS]	[CA] [KY]	[CO] [LA]	[CT] [ME]	[DE] [MD]	[DC] [MA]	(FL) (MI)	[GA] [MN]	[HI] [MS]	[ID] [MO]
[MT]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
(RI)	[SC]	[SD]	[TN]	[TX]	(UT)	(VT)	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]
Full Nar	ne (Last nam	ne first, if in	dividual)					•		·		
Busines	or Residence	ce Address	(Number and	d Street, City	y, State, Zip	Code)	<u></u>					
Name of	Associated	Broker or D	Dealer									
			las Solicited lividual Stat				************			All States		
[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[MT] [RI]	[NE] ISCI	[NV] (SD)	[NH] (TN)	[NJ] [TX]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
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## C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \(\square\) and indicate in the columns below the amounts of the securities offering for exchange and already exchanged.		
	Type of Security	Aggregate Offering Price	Amount Already Sold
	Debt	\$	\$
	Equity	\$	\$
	☐ Common ☐ Preferred	<u> </u>	- <u></u>
	Convertible Securities (including warrants)	\$ <u>54,999</u>	\$ <u>54,999</u>
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$	\$
	Answer also in Appendix, Column 3, if filing under ULOE.		<del></del>
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number Investors	Aggregate Dollar Amount of Purchases
	Accredited Investors.	2	\$0
	Non-accredited Investors	<del></del>	\$
	Total (for filings under Rule 504 only)	<del></del>	\$
	Answer also in Appendix, Column 4, if filing under ULOE.		· · · · · · · · · · · · · · · · · · ·
	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.		
	Type of Offering	Type of Security	Dollar Amount Sold
	Rule 505	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$
	Regulation A		\$
	Rule 504		\$
	Total		<u>s</u>
	1044	-	<u> </u>
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees		\$
	Printing and Engraving Costs		\$
	Legal Fees		\$ 30,000
	Accounting Fees		\$
	Engineering Fees		\$
	Sales Commissions (specify finders' fees separately)		\$
	Other Expenses (Identify) Blue Sky fees	$oxed{oxtime}$	\$ 100
	Total	$\boxtimes$	\$ 30,100
	b. Enter the difference between the aggregate offering price given in response to Part C - Question 1 and total expenses furnished in response to Part C -	<u> </u>	\$ 24,899
	Question 4.a. This difference is the "adjusted gross proceeds to the issuer"	_	

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# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

Salaries and fees.   Signary   Signa	5. Indicate below the amount of the adjusted gross proceeds to the issuer us proposed to be used for each of the purposes shown. If the amount for an purpose is not known, furnish an estimate and check the box to the left of estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.b above.	ny f the proceeds Payment to Of	
Purchase, cretal or leasing and installation of machinery and equipment   S	Calculate and Care	-	,
Purchase, rental or leasing and installation of machinery and equipment   \$   \$   \$   \$   \$   \$   \$   \$   \$			
Construction or leasing of plant buildings and facilities			
offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger)   \$   \$   \$   \$   \$   \$   \$   \$   \$			
Repayment of indebtedness   \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	offering that may be used in exchange for the assets or securities of another is	ssuer	
Other (specify):    S	· · · · · · · · · · · · · · · · · · ·		
Other (specify):	• •		
Column Totals	<del>-</del> ·		
Total Payments Listed (column totals added)		ss	<del>-</del>
D. FEDERAL SIGNATURE  The issuer had duly caused this notice to be signed by the undersigned duly authorized person. If this notice is filed under Rule 505, the following signature constitutes an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of Rule 502.  Issuer (Print or Type)  Plazo, Inc.  Signature  Date December 14, 2007  Name of Signer (Print or Type) George Colindres  Assistant Secretary  ATTENTION			
The issuer had duly caused this notice to be signed by the undersigned duly authorized person. If this notice is filed under Rule 505, the following signature constitutes an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of Rule 502.  Issuer (Print or Type)  Plaxo, Inc.  Date  December 14, 2007  Title of Signer (Print or Type)  George Colindres  Assistant Secretary  ATTENTION	Total Payments Listed (column totals added)		<b>⊠</b> \$ <u>24,899</u>
signature constitutes an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commission, upon written request of its staff, the information furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of Rule 502.  Issuer (Print or Type) Plaxo, Inc.  Name of Signer (Print or Type) George Colindres  Title of Signer (Print or Type) Assistant Secretary  ATTENTION	D. FEDERAL S	IGNATURE	
Issuer (Print or Type) Plaxo, Inc.  Name of Signer (Print or Type) George Colindres  Title of Signer (Print or Type) Assistant Secretary  ATTENTION	signature constitutes an undertaking by the issuer to furnish to the U.S. Secur	ities and Exchange Commission	
Name of Signer (Print or Type) George Colindres  Title of Signer (Print or Type) Assistant Secretary  ATTENTION	• • •	Signature	
George Colindres  Assistant Secretary  ATTENTION	· · · · · · · · · · · · · · · · · · ·		<del></del>
ATTENTION	— · · · · · · · · · · · · · · · · · · ·		•
	Occing Communes	Assistant Secretary	
ORGANISM DESCRIPTION OF COMPANION OF CONTROL		YON	

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	E. STATE SIGNATURE			
1.	Is any party described in 17 CFR 230.252(c), (d), (e) or (f) presently subject to any of the disqualification provisions of such rule?	Yes 🗌	No 🖾	
	See Appendix, Column 5, for state response.			

- 2. The undersigned issuer hereby undertakes to furnish to the state administrator of any state in which the notice is filed, a notice on Form D (17 CFR 239.500) at such times as required by state law.
- 3. The undersigned issuer hereby undertakes to furnish to any state administrators, upon written request, information furnished by the issuer to offerees.
- 4. The undersigned issuer represents that the issuer is familiar with the conditions that must be satisfied to be entitled to the Uniform limited Offering Exemption (ULOE) of the state in which this notice is filed and understands that the issuer claiming the availability of this exemption has the burden of establishing that these conditions have been satisfied.

The issuer has read this notification and knows the contents to be true and has duly caused this notice to be signed on its behalf by the undersigned duly authorized person.

Issuer (Print or Type)	Signature	Date
Plaxo, Inc.		December 14, 2007
Name of Signer (Print or Type)	Title of Signer (Print or Type)	
George Colindres	Assistant Secretary	

#### Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

D	D	c	N	n	1	٦

	APPENDIX									
1		2	3		4				5	
		o non-accredited te (Part B-Item 1)	Type of security and aggregate offering price offered in State (Part C-Item 1)	Type of i	Type of investor and amount purchased in State (Part C-Item 2)					
State	Yes	No	Series D2 Preferred Stock Warrants	Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No	
AL		x	-0-	-0-	-0-	-0-	-0-	ļ	x	
AK		х	-0-	-0-	-0-	-0-	-0-		х	
AZ	•	Х	-0-	-0-	<del>-</del> 0-	<b>-</b> 0-	-0-		Х	
AR		Х	-0-	-0-	-0-	-0-	-0-		x	
CA		х	-0-	-0-	-0-	-0-	-0-		х	
со		Х	-0-	-0-	-0-	-0-	-0-		х	
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DC		Х	-0-	-0-	-0-	-0-	-0-		Х	
FL		х	-0-	-0-	-0-	-0-	-0-		Х	
GA		Х	-0-	-0-	-0-	-0-	-0-		Х	
HI		х	-0-	-0-	-0-	-0-	-0-		Х	
ID		х	-0-	-0-	-0-	-0-	-0-		Х	
IL		х	-0-	-0-	-0-	-0-	-0-		х	
IN	·	х	-0-	-0-	-0-	-0-	-0-		х	
IA		х	-0-	-0-	-0-	-0-	-0-		х	
KS		х	-0-	-0-	-0-	-0-	-0-		х	
KY		х	-0-	-0-	-0-	-0-	-0-		х	
LA		х	-0-	-0-	-0-	-0-	-0-		X	
МЕ		х	-0-	-0-	-0-	-0-	-0-		х	
MD		х	\$54,999	2	Warrant for \$54,999	-0-	-0-		х	
МА		х	-0-	-0-	-0-	-0-	-0-		Х	
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	. <b></b>		A	PPENDIX				
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MS		X	-0-	-0-	-0-	-0-	-0-	х
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NV		х	-0-	-0-	-0-	-0-	-0-	х
NH		х	-0-	-0-	-0-	-0-	-0-	х
NJ		х	-0-	-0-	-0-	-0-	-0-	х
NM		х	-0-	-0-	-0-	-0-	-0-	х
NY		х	-0-	-0-	-0-	-0-	-0-	х
NC		х	-0-	-0-	-0-	-0-	-0-	х
ND		х	-0-	-0-	-0-	-0-	-0-	х
ОН		х	-0-	-0-	-0-	-0-	-0-	х
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OR		х	-0-	-0-	-0-	-0-	-0-	Х
PA		х	-0-	-0-	-0-	-0-	-0-	х
RI		х	-0-	-0-	-0-	-0-	-0-	х
SC		x	-0-	-0-	-0-	-0-	-0-	х
SD		х	-0-	-0-	-0-	-0-	-0-	х
TN		х	-0-	-0-	-0-	-0-	-0-	х
TX		х	-0-	-0-	-0-	-0-	-0-	х
UT		х	-0-	-0-	-0-	-0-	-0-	х
VT		х	-0-	-0-	-0-	-0-	-0-	х
VA		х	-0-	-0-	-0-	-0-	-0-	х
WA		х	-0-	-0-	-0-	-0-	-0-	х
wv		Х	-0-	-0-	-0-	-0-	-0-	х
WI		Х	-0-	-0-	-0-	-0-	-0-	х
WY		х	-0-	-0-	-0-	-0-	-0-	х
PR		x	-0-	-0-	-0-	-0-	-0-	 х

